In 1952, a group of parents met to discuss expanding the opportunities and resources available for their adult children with disabilities. Together, they started a training and socialization service, operating out of a church basement. Two years later, the group was incorporated as the Lehigh County Association for Retarded Children (LARC) and hired their first executive director. In 1989, LARC changed its name to Lehigh Valley Association of Rehabilitation Centers: merging with United Cerebral Palsy of the Lehigh Valley in 1997, LARC and UCPA formed Via of the Lehigh Valley, Inc.
Today, Via of the Lehigh Valley serves more than 1,000 children and adults with disabilities in Lehigh, Northampton, Carbon, Monroe, Pike, Bucks, and Berks counties.

Via helps adults find and sustain employment within multiple industries and service sectors. Individuals gain life skills and develop friendships with the assistance of individual facilitators. In addition to providing a variety of high-quality programs, Via also advocates for inclusion and equal access to community activities.

Via provides state-of-the-art early education to children at Lehigh Children’s Academy in Wescosville. Early Intervention therapists offer physical, occupational and speech therapy to children to advance competencies in meeting developmental milestones.

Looking Ahead

Via’s Strategic Plan focuses on five key areas:

• Outcomes - Tracking outcomes to provide evidence of the benefit of our services.
• Growth - Expanding services to meet the needs of the people we serve.
• Staff Investment - Building and maintaining the organization’s strength.
• Community Support - Expanding financial resources to ensure the agency’s viability.
• Communications – Making the public aware of the impact of our services.
VIA’S MISSION

To help people reach their full potential through a rewarding career, meaningful relationships, and an enriching community life.

Guiding Principles

• Each individual deserves dignity, respect, and courtesy.

• Everyone is capable of growth and learning.

• Community inclusion matters.

• Every person is able to communicate needs, desires, feelings and personal choices.

• People have a right to the advocate of their choice.
Via envisions a time when all people have equal access to developmental and educational services, friends and relationships that are rich and meaningful, a rewarding career of one’s choice and a satisfying retirement.
Employment Services

Via believes that Everybody Works™ and everyone should be included

**Community Employment**
Via assists adults with disabilities to obtain work in integrated, competitive settings within their community. Working one-on-one with Via Community Employment staff helps adults tap into their natural network of resources like family, neighbors, friends, and co-workers to ensure job stability. Via’s work partnerships include: the Federal Courthouse, Transportation Security Administration and the U.S. Army Reserve.

**School-to-Work Transition Services**
Via coaches students to create a personalized plan for young adults preparing for the next step after high school — employment. Customized programming provides students the opportunity to explore different careers under the guidance of Via staff.
**ViaWorks Small Group Employment**

Focusing on training and skill development, ViaWorks provides businesses with high-quality work at competitive wages through Small Group Employment. With new work skills in a community-based setting, individuals are able to move on to employment in the community.

**Student Work Experience**

By matching high school students to paid internships at local businesses, Via focuses on the student, tailoring the experience to their interests. Career Coaches teach skills centered on job seeking and retention, problem solving, and methods to help students adapt to the work place.

**Via Business & Industrial Services**

Since 1954, Via has specialized in contract packaging and assembly work, providing consistent high-quality work for businesses. Staff help provide a safe and productive environment for individuals to enhance skills and gain work experience.
Employment Services
A YEAR IN REVIEW

233 people were supported in employment services, funded by the PA Office of Vocational Rehabilitation, Source America & PA Department of Human Services.

200 students were served through Via Student Work Experience, funded by a grant from the PA Office of Vocational Rehabilitation.

51 People experienced Small Group Employment Work at Cigars International warehouse in Bethlehem.

Now providing
Pre-Employment Transition Services (P.E.T.S.) to youth, in partnership with the PA Office of Vocational Rehabilitation.

125 people engaged in packaging, assembly jobs at Via’s Business Services.
<table>
<thead>
<tr>
<th>Thank You</th>
<th>TO OUR EMPLOYMENT PARTNERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Air Products &amp; Chemicals, Inc.</td>
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<tr>
<td>Alvernia College</td>
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<td>B. Braun Medical, Inc.</td>
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<tr>
<td>Big Lots</td>
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<td>Blackstone Career Institute</td>
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<td>Borenson &amp; Associates</td>
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<td>Cherrydale Farms Fundraising</td>
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<td>Chick-Fil-A</td>
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<td>Crayola, LLC</td>
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<td>Deitzi’s Tavern</td>
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<td>Dickey’s Barbecue Pit</td>
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<td>Dick’s Sporting Goods</td>
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<td>DoorBags.com</td>
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<td>Dunkin Donuts</td>
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<td>Easton Health &amp; Rehab</td>
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<td>Giant</td>
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<td>Golden Corral</td>
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<td>Hampton Inn</td>
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<td>Home Depot</td>
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<td>Hotel Bethlehem</td>
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<td>Hyatt Place</td>
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<td>Josh Early Candies</td>
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<td>Keystone Pub</td>
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<td>KFC</td>
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<td>Longhorn Steakhouse</td>
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<td>Lowe's</td>
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<td>Lutron Electronics</td>
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<td>Martin Guitar - CF</td>
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<td>Martin &amp; Co., Inc.</td>
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<td>McCarthy’s Red Stag Pub</td>
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<td>McDonald’s</td>
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<td>Mission BBQ</td>
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<td>Moravian Village</td>
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<td>The Palace Center</td>
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<td>Pallet Express Inc</td>
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<td>PetSmart</td>
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<td>The Product Factory, Inc.</td>
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<td>Rea.Deeming Beauty, Inc.</td>
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<td>Reeb Millwork Corporation</td>
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<td>Regal Cinema</td>
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<td>The Restaurant Store</td>
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<td>Reynolds &amp; Reynolds Electronics, Inc.</td>
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<td>Sands Casino Resort - Bethlehem</td>
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<td>Sargent Art</td>
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<td>Schutt Reconditioning</td>
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<td>Unclaimed Freight</td>
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<td>Valley Farm Market</td>
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<td>Wash N Lube Carwash</td>
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<td>Wendy’s</td>
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<td>Willow Brook Farms</td>
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<td>Willy-Joe’s Steak Shop</td>
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<td>Woodcraft of Allentown</td>
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<td>Wyomissing Parks &amp; Recreation</td>
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<td>YMCA</td>
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<td>Yocco’s</td>
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<tr>
<td>Zyombi Gaming, LLC</td>
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</table>
Gaining Experience & Earning a Paycheck

New service funded by the PA Office of Vocational Rehabilitation

Via Student Work Experience, launched in 2016, matches high school students with disabilities in paid internships at top employers in Lehigh, Northampton, Carbon and Monroe counties.

Funded by a grant awarded to Via from the Office of Vocational Rehabilitation, and is at no cost to students, Via collaborates with school districts, ensuring the Via Student Work Experience is part of the student's school day and curriculum. Students are matched with job sites according to their interests, and internships are tailored to each student’s individual needs. They learn skills and gain real-world experience while on the job - and while earning a paycheck. Career coaches help students define their employment goals and develop a professional portfolio to market themselves while searching for a job. Once their work experience is complete, students can continue to receive support through Via’s Pre-Employment Transition Services, or through the Community Employment department.
Via Student Work Experience offers quality training at employers like:

- Abington Manor
- Aramark at East Stroudsburg University
- Boys and Girls Club
- Cold Nose Lodge
- Dorney Park & Wildwater Kingdom
- Giant Food Stores
- Goombas Pizza
- Great Wolf Lodge
- Hampton Inn
- K9 Proving Grounds
- Lehigh Children’s Academy
- Lehigh Valley Health Network
- Lowes
- Salisbury Township Public Works
- ShopRite
- Timber Ridge Horse Farm
- TJ Maxx
- Tractor Supply Co.
- Weis
- YMCA
- The Zoo Health Club

We are proud to be one of the work sites hosting Via Student Work Experience. This grant allows us to have students with differing abilities and diagnoses work as part of our LVHN programs. Our three students, D’Angelo, Araceli and Daniel, are helping build and open our Veteran Health Program resource center at the School of Nursing Building.”

Dr. Brian Nester, CEO of Lehigh Valley Health Network
I like to work at Cigars because of the people. They are nice, and they like me. I like the staff too. I love working because it makes me feel pretty good about myself. I am able to help people, which also makes me feel good. I love paychecks because I can make money and spend it on clothes, pizza, and Arby’s. One of the hard things I do here is packaging cigars. My coach helps me a lot by cheering me on to do good.

Meet Zach

Zach performs the same tasks expected of Cigars International’s employees—advanced skills that require high levels of dexterity and professionalism, like performing quality checks, skid wrapping, and product counting.

ViaWorks Small Group Employment is a great match for those interested in competitive employment, as it provides a chance to work while enhancing skills, natural supports and opportunities for employment in the community. Job coaches provide supervision and mentoring.
Cigars International has hosted ViaWorks, or Small Group Employment, in their 80,000 square-foot warehouse in South Bethlehem since September 2015. The Via team works side-by-side with Cigars International employees to produce high quality work, and have become an integral part of the company’s business and workplace culture. At the end of the 2017 fiscal year, 51 individuals served by Via were working at the Cigars International warehouse in Bethlehem.

ViaWorks teaches job skills to individuals with disabilities so they may lead independent, productive lives in the community. It offers companies an opportunity to diversify their workforce—and help decrease the 75% unemployment rate of people with disabilities. ViaWorks helps people with disabilities to enter the work force, be a part of a community, and gain economic self-sufficiency.

“We are really pleased with our partnership with Via—we’ve worked with them for many years and are excited about this new venture. The employees from Via are a part of our team—they work hard and deserve to participate in our community’s workforce.”

Chuck Snyder, Cigars International Operations Manager

In addition to Small Group Employment, Via works with individuals to find and keep jobs in the community through job shadowing, coaching and follow-along support so individuals can achieve vocational success. Via contracts with local businesses to offer packaging and assembly work that includes specialty and promotional packaging, display assembly, and small parts assembly.
Meet Roslyn

When Roslyn’s parents contacted Via about their daughter, she wasn’t able to communicate what she wanted, she had problems concentrating on simple tasks, and achieving developmental milestones seemed far from reach.

“Today, Roslyn uses words to ask for what she wants, and she says “thank you” as a response. She calls out for her mommy, sings her ABC’s, counts to 14, knows her colors and most shapes, plays with other children, and acknowledges others around her.

Our family will forever be thankful to Via. We appreciate every moment you spent helping Roslyn get to where she is now.”
Lehigh Children’s Academy

Lehigh Children’s Academy focuses on creating learning opportunities through educational and recreational experiences that promote all areas of a child’s growth and development. Our staff works collaboratively with families every step of the way, from first feedings to first day of school and beyond. In our inclusive setting, we provide a developmentally appropriate educational environment for every young child that accounts for each individual’s unique abilities and potential in an accepting, respectful climate.

The mission of Lehigh Children’s Academy is: to provide quality care and education to children in a safe, caring, clean and developmentally appropriate environment; to provide a place for education, play and social engagement that is inclusive of children of all abilities; to recognize families as a child’s first teachers and the ones who know their child best; and to function as a model for best practice in early care and education by meeting or exceeding licensing and quality standards.

Teen Experience

Critical social skills and peer networks are developed in adolescence. Teen Experience, held during winter and summer break, includes job shadowing, career counseling, volunteering and recreational and team-building activities. With the help of Via staff, teens develop life skills to plan their futures and gain independence upon graduation.
Services for Children & Young Adults
A YEAR IN REVIEW

140 children
received Early Intervention therapy, funded by the PA Department of Human Services.

Via Teen Experience offered vocational exploration to 30 young people.

234 children received inclusive, high quality education at Lehigh Children’s Academy, supported by PA Keystone Stars.

Scholarships were provided to students attending Lehigh Children’s Academy through the Educational Improvement Tax Credit (EITC) and Opportunity Scholarship Tax Credit (OSTC) programs. Twelve Pennsylvania Businesses made contributions to these scholarship programs.

41 children and their families developed a love of reading through Via’s Early Literacy Program in Allentown’s Promise Neighborhood, funded in part by United Way of the Greater... vocational exploration

47 children graduated from the Pre-Kindergarten and Kindergarten programs at Lehigh Children’s Academy.

Via’s Early Literacy Program was awarded grants from the PPL Foundation & the Verna O. Canova Foundation.
Thank You
 TO OUR EDUCATION PARTNERS

Educational Improvement Tax Credit & Opportunity Scholarship Tax Credit Donors

- American Bank
- Avalon Insurance Company
- BB&T Bank
- Campbell, Rappold & Yurasits LLP
- Embassy Bank
- Highmark Health
- John Yurconic Agency
- QNB
- UGI Storage
- UPMC Health Plan
- Weis Markets, Inc.
- Yocco’s, Inc.
Community Connections

It is essential for people with disabilities to be part of the communities in which they live. Via helps individuals gain access to different recreational, volunteer and educational opportunities—and helps them learn how to access them independently. Individuals explore interests and preferences while working on communication, socialization and vocational skills. Community Connections supports adults at all different stages of their lives, from recent high school graduates transitioning into adulthood, to people of retirement age who want to stay active and continue to access the network of friends they've built over the years.

Behavioral Support Services

Behavior challenges can prevent people from participating fully in community activities. Through Behavioral Support Services, Via helps individuals who struggle with behavior challenges to learn alternative methods of expressing themselves. Behavioral Specialists work with a person's natural support system and caregivers to develop a behavioral support plan, addressing: challenging behaviors, cognitive processing, communication skills, self-help activities, impulse control, adaptive skills, and environmental changes that support success.
**Autism Services**

Focusing on career exploration and life skills development, Via Autism Services help people participate in activities of their choice, planning their schedules and developing goals and objectives.

Job skills are honed through volunteer activities, and Via partners with local employers to provide: job shadowing and site visits, mock interviews, resume preparation, money management, and accessing transportation.

**Creative Expressions**

Supporting growth through artistic self-expression, individuals engage their local community through visits to artist studios, museums, galleries, schools and cultural events.

Art projects, wellness, culinary skills, working to achieve independence and improve self-awareness are a part of the daily curriculum.
We helped 194 people volunteer, recreate and participate in educational activities, funded by the PA Department of Human Services.

Systematic Skill Building promoted independence and integration in the community for people with autism through researched based methods of learning and retaining tasks and skills.

8,949 hours of volunteer assistance were provided to 39 Lehigh Valley agencies from people served in Community Connections.

Via Autism Services offered services specifically for adults through Pennsylvania's Autism waiver in Lehigh, Northampton, Carbon, Monroe, Pike & Schuylkill counties.

Creative Expressions combined opportunities to explore the community with educational, social and cultural activities.

Supported Living helped people live independently in their own apartment or home.

Systematic Skill Building promoted independence and integration in the community for people with autism through researched based methods of learning and retaining tasks and skills.
Thank You TO OUR COMMUNITY PARTNERS

Volunteer Partners

- Awsom
- Bethlehem Library
- Cedarbrook
- Conservancy
- Feed the Children
- Gracedale
- Head Start
- Humane Society
- Liberty Nursing Home
- Little Library Route
- Luthercrest
- Lehigh Valley International Airport
- Lehigh Valley Zoo
- Manito Equestrian Center
- Meals on Wheels
- Nazareth Library
- Northampton Library
- Northern Lehigh Food Bank
- New Bethany
- Parkland Library
- Phoebe Home
- St. Luke's Hospital
- Salvation Army
- Sanctuary at Haafsville
- Sixth Street Shelter
- SS Bethlehem Public Library
- St. Johns ECC
- Wawa
- Westminster Village
Lehigh Valley Health Network Via Marathon

More than 5,000 runners, walkers and volunteers participate in events throughout race weekend annually in September. Running from Allentown to Easton, the Lehigh Valley Health Network Via Marathon is a top qualifier for the Boston Marathon and attracts supporters from all over the world. There is a racing event for people of all abilities: a marathon, half marathon, relay marathon, 5K, Kids Race, and a pet and stroller friendly, 2-mile walk.

Via All-Star Basketball Classic

Encompassing several events throughout the winter, the Via All-Star Basketball Classic hosts clinics for athletes with special needs, a Banquet celebrating current and past basketball talent from the Lehigh Valley, and a Super Saturday tournament. Ninety-six of the area’s finest high school basketball students from 35 high schools in Lehigh, Northampton, Carbon and Monroe Counties, are honored at the Banquet, and new members are inducted into the Lehigh Valley Basketball Hall of Fame.

Via Golf Classic

Golfers fill the morning and afternoon rounds in the Via Golf Classic, held at the prestigious Silver Creek Country Club. Each hole featured a “Did You Know” sign, educating golfers on Via’s mission and services.
Via Thrift Stores

Via Thrift Stores offer high-quality merchandise at low prices. Families in need and people on a budget find that their dollar goes far at Via Thrift, and the variety of items available rival the inventories of some department stores. Vintage shoppers and DIYers alike can find new treasures in every aisle. And all proceeds support Via's services for people with disabilities.

Via Thrift Stores accept donations of clothing, furniture, housewares, electronics, appliances, building materials and more. Donated children’s books are given to families with young children in Allentown's Promise Neighborhood who participate in Via's Early Literacy Intervention Program.

Fountain Hill
1401 Broadway, Fountain Hill, PA
610-866-6777

Nazareth
859 Nazareth Pike, Nazareth, PA
610-759-8660

Host a Clothing Drive

Clothing Drives are a great and easy way for businesses, communities and organizations to support Via of the Lehigh Valley. Via collects your members' or employees' unwanted clothing for resale.

Call 610-866-6776 or email ViaThrift@ViaNet.org to learn more.
Financials: Via Companies
FISCAL YEAR 2017

Consolidated Balance Sheet

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
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<tr>
<td>Cash</td>
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<tr>
<td>Other Current Assets</td>
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<tr>
<td>Property &amp; Equipment (Net)</td>
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<tr>
<td>Other Assets</td>
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<td>Total Assets</td>
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<td>Current Liabilities</td>
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<td>Long-Term Liabilities</td>
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<td>Total Liabilities</td>
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</tr>
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</table>

FY 2017 Via of the Lehigh Valley, Inc.

Total Income
(July 1, 2016 to June 30, 2017) $10,415,847

Income

- Federal, State & County Funding: 63%
- Grants & Contributions: 5%
- Other Government Contracts: 20%
- Private Funding: 3%
- Business Service Revenues

Expenses

- Adult Services: 68%
- Children's Services: 12%
- Administrative & General Expenses: 20%
Counties Served

- Lehigh
- Northampton
- Bucks
- Berks
- Carbon
- Monroe
- Pike
- Northampton
- Lehigh
- Bucks
How You Can Help

Thanks to the support of our community, Via continues to provide vital services for children and adults with disabilities

The following individuals and corporations contributed to Via of the Lehigh Valley, Inc., Via Foundation, Inc. and/or Via Events, Inc. during the period of July 1, 2016 to June 30, 2017. Tax-deductible contributions are a vital part of sustaining Via's mission to provide high quality service for children and adults with disabilities.

To learn more about these opportunities, please call:

Vickie Nisbet
Chief Development Officer
610-317-8000 | V.Nisbet@ViaNet.org
Clara Morrow Society
$10,000 & above
BB&T
Campbell, Rappold & Yurasits LLP
Embassy Bank
Highmark Health Insurance Company
John Yurconic Agency
Lehigh Valley Health Network
Sands Casino Resort Bethlehem
Service Electric Cable TV, Inc.
UGI Storage Company
Werner & Mary Joy Reinartz

Leadership Partners
$5,000 to $9,999
Reynolds & Reynolds Electronics, Inc.
UPMC Health Plan
Wegmans

Success Council
$1,000 to $4,999
American Bank
Avalon Insurance Company
John & Barbara Diamant
Andy & Vicki Dou lé
Enterprise Holdings Foundation

Estate of Barbara D. Mulholland
Thomas & Karin Hall
Insulation Corporation of America
Andree C. Johnson
Mr. & Mrs. Patrick Keenan
Keystone Savings Foundation
Vickie & Bob Nisbet
David & Susan Perry
PPL Corporation
Jeremy & Lauren Sestito
Martin & Diane Sheffield
Jim & Sally Ryan
Jerry & Lisa Somers
Lisa & Mike Walkiewicz
Weis Markets, Inc.
West Side Republican Club Yocco’s, Inc.

Achievement Circle
$500 to $999
Dave & Bonnie Arner
Steve & Catherine Bailey
Pete & Melissa Bergonzi
BMS Logistics
Brian & Laurie Cook
Jim & Lisa Dunleavy
Carlos Fazenda
Mr. & Mrs. George Ferrio

Colene L. Jones
Cheryl Kienzle
Martin W. Richard Charitable Foundation
QNB Bank
Dennis L. Raudenbush
Roberto & Lisa Reyes
Joel & Kathy Strauss
The Martin D. Cohen Family Foundation
West Lawn Quoiting Assn.

Advocacy Club
$100 to $499
Alan & Marsha Abraham
Mohammed Ahmed
John Aleszczyk
Alvarez Orthodontics
Julie Anderson
Anonymous
Mark & Nancy Bacak
Sarah, Oleh & Auntie Bachynsky
James Barger
Ed Bartels
Tara Bender
Leonard Blanar
Brian L. Breter
Drohan Brick
John Calario
Contributions

Scott & Leslie Clay
Richard Cluett
Sean Cohen
Michael Connelly
Stephanie E. Cope
Corporate Environments, Inc.
Lewis & Carol Coursesen
William Cyr
Mark St. Cyr
Mr. & Mrs. Gentilello
Mary DeHaven
JoAnn Demarest
Izel Dickerson
Joseph Domitrowich
Thomas J. Dotta
Deborah L. Dueh
David Dunbeck
Cynthia Eberts
   In memory of Victor Dlugos
Ercole Espinosa
Scott V. Fainor
Gregory B. Falkenbach
The Wildenberg Family
Joseph R. Farkas
First Niagara Private
   Client Services
Kristopher E. Galius
Deirdre Gann
Paula George
Bob & Gloria Hanawalt
Pat Harris
Dianne Helwig
Victoria Henshaw
Jeffrey Hudson
Jeffrey & Lee Ann Jacksits
Jeannine Johnson
Susan Johnson
Joseph P. Liberati
   Intermediate School
Marilyn Kachelries
   In memory of
Amy Kares
Michael T. Keller
Bob & Pat Kindt
Anne R. Kline
David Knibbs
Kathleen Kovacs
   In memory of Irene Steiner
John Kozakas
Lampire Biological Laboratories
   In memory of
Andy & Amy Lazovitz
Matt & Chelsea Leiner
Victor Lesky
Randy & Deborah Letterhouse
Mary Lisicky
Warren & Tracey Loller
Helen Lucas
Ronald J. Macaulay
John MacDonald
Janis A. Marsh
Antonia McBride
Jaime Mendes
Diane Miller
Theresa C. Miorelli
Dianne Newman
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Anyone in the Valley who is looking for an organization to support, need look no further.”

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Via Events, Inc. is a 501(c)(3) not-for-profit corporation that operates Via Thrift Stores and several special events activities. The mission of Via Events is to raise funds to advance Via of the Lehigh Valley and the services it provides for people with disabilities.

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Via of the Lehigh Valley is a non-profit agency that provides services for children and adults with developmental disabilities like cerebral palsy, Down syndrome, autism and intellectual disability.

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